



# Southern Pacific Masters Swimming

Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
<b>Income</b>			
4000 Membership Fees			
4010 Online Registrations	45,935.00	64,111.00	-18,176.00
<b>Total 4000 Membership Fees</b>	<b>45,935.00</b>	<b>64,111.00</b>	<b>-18,176.00</b>
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	-400.00		-400.00
4112 Pool (Championship)	-100.00		-100.00
<b>Total 4110 Pool Meet Fees</b>	<b>-500.00</b>		<b>-500.00</b>
<b>Total 4100 Meet/Open Water Revenue</b>	<b>-500.00</b>		<b>-500.00</b>
4200 Other Event Income	987.30		987.30
4800 Interest And Dividend Income	367.69		367.69
4900 Other Types of Income			
4910 Other Event Income	147.14		147.14
4950 Contributions and Donations	4,847.00		4,847.00
<b>Total 4900 Other Types of Income</b>	<b>4,994.14</b>		<b>4,994.14</b>
<b>Total Income</b>	<b>\$51,784.13</b>	<b>\$64,111.00</b>	<b>\$ -12,326.87</b>
<b>GROSS PROFIT</b>	<b>\$51,784.13</b>	<b>\$64,111.00</b>	<b>\$ -12,326.87</b>
<b>Expenses</b>			
5000 Programs and Activities			
5010 Pool Meet Expenses	10,500.00	31,000.00	-20,500.00
5015 Open Water Expenses		10,000.00	-10,000.00
5020 Clinics and Seminars	1,900.00	3,000.00	-1,100.00
5035 Recognition Awards	610.97	700.00	-89.03
5040 Program Discounts	642.00	1,000.00	-358.00
5050 Awards for Events		2,000.00	-2,000.00
<b>Total 5000 Programs and Activities</b>	<b>13,652.97</b>	<b>47,700.00</b>	<b>-34,047.03</b>
5500 Convention			
5510 Advances		10,000.00	-10,000.00
5520 Registration		3,000.00	-3,000.00
5530 Other Convention Expenses		10,000.00	-10,000.00
<b>Total 5500 Convention</b>		<b>23,000.00</b>	<b>-23,000.00</b>
5600 Adult Learn to Swim			
5610 Swimming Saves Lives Scholarships		1,000.00	-1,000.00
5620 Adults Learning to Swim Scholarships	1,415.00		1,415.00
<b>Total 5600 Adult Learn to Swim</b>	<b>1,415.00</b>	<b>1,000.00</b>	<b>415.00</b>
5700 Coach and Club Development			
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00



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5712 USMS Coaching Level 1 and 2 Scholarships	500.00	2,500.00	-2,000.00
5713 USMS Coaching Level 3 Scholarships	655.00	2,250.00	-1,595.00
<b>Total 5710 Coach Development</b>	<b>1,155.00</b>	<b>9,750.00</b>	<b>-8,595.00</b>
<b>Total 5700 Coach and Club Development</b>	<b>1,155.00</b>	<b>9,750.00</b>	<b>-8,595.00</b>
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	60.00	120.00	-60.00
6012 Postage		190.00	-190.00
6014 Phone and Fax	149.90	160.00	-10.10
6015 Software	0.00	1,320.00	-1,320.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees		50.00	-50.00
6018 Rule Books		2,000.00	-2,000.00
<b>Total 6010 Office Expenses</b>	<b>209.90</b>	<b>4,040.00</b>	<b>-3,830.10</b>
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops		400.00	-400.00
6052 Annual Meeting		8,000.00	-8,000.00
6053 SCPPOA Expenses		1,000.00	-1,000.00
<b>Total 6050 Meeting Expenses</b>		<b>9,400.00</b>	<b>-9,400.00</b>
6070 Professional Fees			
6071 Accounting		660.00	-660.00
6072 Newsletter	1,500.00	3,000.00	-1,500.00
6073 Top 10/Recorder	3,000.00	6,000.00	-3,000.00
<b>Total 6070 Professional Fees</b>	<b>4,500.00</b>	<b>9,660.00</b>	<b>-5,160.00</b>
6080 Advertising and Promotional		5,000.00	-5,000.00
<b>Total 6000 Administrative Expenses</b>	<b>4,709.90</b>	<b>28,100.00</b>	<b>-23,390.10</b>
6100 Website and Social Media	720.00	720.00	0.00
6200 Paid Registrar	1,500.00	3,000.00	-1,500.00
6300 Other Expenses			
6350 Scholarships			
6351 Individual Registrations Waived	2,320.00	3,000.00	-680.00
<b>Total 6350 Scholarships</b>	<b>2,320.00</b>	<b>3,000.00</b>	<b>-680.00</b>
6390 Taxes		25.00	-25.00
<b>Total 6300 Other Expenses</b>	<b>2,320.00</b>	<b>3,025.00</b>	<b>-705.00</b>
<b>Total Expenses</b>	<b>\$25,472.87</b>	<b>\$116,295.00</b>	<b>\$ -90,822.13</b>
NET OPERATING INCOME	<b>\$26,311.26</b>	<b>\$ -52,184.00</b>	<b>\$78,495.26</b>
NET INCOME	<b>\$26,311.26</b>	<b>\$ -52,184.00</b>	<b>\$78,495.26</b>