## Southern Pacific Masters Swimming

Budget vs. Actuals: 2022 Budget - FY22 P&L January - December 2022

	TOTAL	
	ACTUAL	BUDGET
Income		
4000 Membership Fees		
4010 Online Registrations	43,858.20	43,050.00
Total 4000 Membership Fees	43,858.20	43,050.00
4100 Meet/Open Water Revenue		
4110 Pool Meet Fees	-76.00	
4111 Pool (Non-Championship)	1,350.00	
4112 Pool (Championship)	300.00	
4113 Pool (Recognized)	200.00	
Total 4110 Pool Meet Fees	1,774.00	
4115 Open Water Fees	200.00	
Total 4100 Meet/Open Water Revenue	1,974.00	
4800 Interest And Dividend Income	22.53	
4900 Other Types of Income		
4950 Contributions and Donations	5,926.10	
Total 4900 Other Types of Income	5,926.10	
Total Income	\$51,780.83	\$43,050.00
GROSS PROFIT	\$51,780.83	\$43,050.00
Expenses		
5000 Programs and Activities		
5010 Pool Meet Expenses	550.00	
5020 Clinics and Seminars		2,000.00
5035 Recognition Awards	805.31	540.00
Total 5000 Programs and Activities	1,355.31	2,540.00
5500 Convention		
5510 Advances	6,645.75	20,000.00
5520 Registration		2,700.00
5530 Other Convention Expenses	5,955.50	9,000.00
Total 5500 Convention	12,601.25	31,700.00
5600 Adult Learn to Swim		
5620 Adults Learning to Swim Scholarships	240.00	1,000.00
Total 5600 Adult Learn to Swim	240.00	1,000.00
5700 Coach and Club Development		
5710 Coach Development		
5711 SPMS Coaching Clinic	5,032.20	5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships	125.00	2,500.00
5713 USMS Coaching Level 3 Scholarships	215.00	2,250.00
Total 5710 Coach Development	5,372.20	9,750.00
Total 5700 Coach and Club Development	5,372.20	9,750.00
6000 Administrative Expenses		
6010 Office Expenses		

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Budget vs. Actuals: 2022 Budget - FY22 P&L January - December 2022

	TOTAL	TOTAL	
	ACTUAL	BUDGET	
6011 Bank Charges	90.00	120.00	
6012 Postage	96.02	200.00	
6013 Stationery & Printing		250.00	
6014 Phone and Fax		160.00	
6015 Software	720.00	320.00	
6016 Office Supplies		200.00	
6017 QuickBooks Payments Fees	62.05	130.00	
6018 Rule Books		300.00	
Total 6010 Office Expenses	968.07	1,680.00	
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops		800.00	
6052 Annual Meeting		5,000.00	
6053 SCPPOA Expenses	20.00	700.00	
Total 6050 Meeting Expenses	20.00	6,500.00	
6070 Professional Fees	50.00		
6071 Accounting	660.00	650.00	
6072 Newsletter	2,250.00	3,000.00	
6073 Top 10/Recorder	4,500.00	6,000.00	
Total 6070 Professional Fees	7,460.00	9,650.00	
6080 Advertising and Promotional	1,187.27	5,000.00	
Total 6000 Administrative Expenses	9,635.34	22,830.00	
6100 Website and Social Media		720.00	
6200 Paid Registrar	2,250.00	3,000.00	
6300 Other Expenses			
6310 Donations and Grants	9,500.00		
6350 Scholarships			
6351 Individual Registrations Waived	2,451.00	3,000.00	
Total 6350 Scholarships	2,451.00	3,000.00	
6390 Taxes		25.00	
Total 6300 Other Expenses	11,951.00	3,025.00	
Total Expenses	\$43,405.10	\$74,565.00	
NET OPERATING INCOME	\$8,375.73	\$ -31,515.00	
NET INCOME	\$8,375.73	\$ -31,515.00	