



Southern Pacific Masters Swimming

Budget vs. Actuals: 2021 Budget - FY21 P&L

January - December 2021

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
4000 Membership Fees			
4010 Online Registrations	53,991.40	43,050.00	10,941.40
Total 4000 Membership Fees	53,991.40	43,050.00	10,941.40
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees	-100.00		-100.00
4111 Pool (Non-Championship)	800.00		800.00
4112 Pool (Championship)	150.00		150.00
4113 Pool (Recognized)	50.00		50.00
Total 4110 Pool Meet Fees	900.00		900.00
4115 Open Water Fees	0.00	500.00	-500.00
Total 4100 Meet/Open Water Revenue	900.00	500.00	400.00
4800 Interest And Dividend Income	30.01	840.00	-809.99
4900 Other Types of Income			
4950 Contributions and Donations	10,244.00		10,244.00
Total 4900 Other Types of Income	10,244.00		10,244.00
Total Income	\$65,165.41	\$44,390.00	\$20,775.41
GROSS PROFIT	\$65,165.41	\$44,390.00	\$20,775.41
Expenses			
5000 Programs and Activities			
5010 Pool Meet Expenses	50.00		50.00
5020 Clinics and Seminars		2,000.00	-2,000.00
5035 Recognition Awards		540.00	-540.00
Total 5000 Programs and Activities	50.00	2,540.00	-2,490.00
5500 Convention			
5510 Advances		16,000.00	-16,000.00
5520 Registration		2,700.00	-2,700.00
5530 Other Convention Expenses		1,000.00	-1,000.00
Total 5500 Convention		19,700.00	-19,700.00
5700 Coach and Club Development			
5710 Coach Development			
5712 USMS Coaching Level 1 and 2 Scholarships	200.00	1,900.00	-1,700.00
5713 USMS Coaching Level 3 Scholarships		1,125.00	-1,125.00
Total 5710 Coach Development	200.00	3,025.00	-2,825.00
Total 5700 Coach and Club Development	200.00	3,025.00	-2,825.00
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	370.00	120.00	250.00



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		TOTAL	
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6012 Postage	151.52	300.00	-148.48
6013 Stationery & Printing		300.00	-300.00
6014 Phone and Fax	149.00	360.00	-211.00
6015 Software	270.00	320.00	-50.00
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	53.51	60.00	-6.49
6018 Rule Books	140.00	400.00	-260.00
6019 Newsletter Expenses		300.00	-300.00
Total 6010 Office Expenses	1,134.03	2,360.00	-1,225.97
6030 Registration Expenses			
6031 Postage and Membership Cards		100.00	-100.00
Total 6030 Registration Expenses		100.00	-100.00
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops		400.00	-400.00
6052 Annual Meeting	200.00	1,500.00	-1,300.00
6053 SCPPOA Expenses	310.00		310.00
Total 6050 Meeting Expenses	510.00	1,900.00	-1,390.00
6070 Professional Fees			
6071 Accounting	600.00	650.00	-50.00
6072 Newsletter	3,000.00	3,000.00	0.00
6073 Top 10/Recorder	5,500.00	6,000.00	-500.00
Total 6070 Professional Fees	9,100.00	9,650.00	-550.00
6080 Advertising and Promotional	1,415.16		1,415.16
Total 6000 Administrative Expenses	12,159.19	14,010.00	-1,850.81
6100 Website and Social Media		720.00	-720.00
6200 Paid Registrar	3,000.00	3,000.00	0.00
6300 Other Expenses			
6310 Donations and Grants	2,790.00		2,790.00
6350 Scholarships			
6351 Individual Registrations Waived	2,220.00	3,150.00	-930.00
Total 6350 Scholarships	2,220.00	3,150.00	-930.00
6390 Taxes	25.00	25.00	0.00
Total 6300 Other Expenses	5,035.00	3,175.00	1,860.00
Top 10/Recorder ten	500.00		500.00
Total Expenses	\$20,944.19	\$46,170.00	\$ -25,225.81
NET OPERATING INCOME	\$44,221.22	\$ -1,780.00	\$46,001.22
NET INCOME	\$44,221.22	\$ -1,780.00	\$46,001.22