• Balances (as of 09/30/2020):

	2020	2019	2018	2017
Checking Account	65,958.26	160,645.03	142,958.57	101,770.75
CD Account	100,000.00	N/A	N/A	20,037.09
Net Income (MTD)	-2,185.54	-11.03	-2,846.00	-6,106.85
Net Income (YTD)	4,864.46	6,724.03	9,640.90	-14,006.97

- CD Matures 12/22/2020.
- COVID Relief:
 - SPMS will donate \$30,000. USMS will match that amount.
 - SPMS must outlay \$60,000. USMS will reimburse SPMS after the fact.
 - As you can see, this brings our checking account dangerously low. However, USMS is promising the reimbursement within 2 weeks of our request.
- Budget Committee:
 - We have met several times and have constructed a preliminary budget based on projected income, fixed expenses (based on recommended contractor amounts), and discretionary expenses.
 - i. Income = \$45, 230
 - 1. Registration Revenue
 - 2. Interest Income
 - ii. Fixed Expenses = \$34,875
 - 1. Administrative
 - 2. Convention
 - 3. Professional Fees
 - a. Newsletter = \$3000
 - b. Top Ten = \$6000
 - c. Membership Coordinator = \$3000
 - 4. Website
 - 5. Taxes
 - iii. Discretionary Expenses = \$10,475
 - 1. Programs and Activities
 - 2. ALTS Scholarships
 - 3. Coaching Seminars & USMS Scholarships
 - 4. Meeting & SCPPOA Expenses
 - 5. Advertising & Promotional
 - 6. Individual Registration Reimbursement
 - This represents a balanced budget. Any amounts added to fixed expenses will reduce allocations to discretionary expenses.