



Southern Pacific Masters Swimming

BUDGET VS. ACTUALS: 2019

January - December 2019

	ACTUAL	TOTAL BUDGET	OVER BUDGET
Income			
4000 Membership Fees			
4010 Online Registrations	75,081.00	80,200.00	-5,119.00
4020 Offline Registrations			
4021 Registration Fees	633.00	800.00	-167.00
4022 Transfer Fees	492.00		492.00
Total 4020 Offline Registrations	1,125.00	800.00	325.00
Total 4000 Membership Fees	76,206.00	81,000.00	-4,794.00
4100 Meet/Open Water Revenue			
4110 Pool Meet Fees			
4111 Pool (Non-Championship)	650.00	850.00	-200.00
4112 Pool (Championship)	200.00	300.00	-100.00
4113 Pool (Recognized)	200.00	300.00	-100.00
Total 4110 Pool Meet Fees	1,050.00	1,450.00	-400.00
4115 Open Water Fees	1,108.00	1,600.00	-492.00
Total 4100 Meet/Open Water Revenue	2,158.00	3,050.00	-892.00
4900 Other Types of Income			
4910 Other Event Income		300.00	-300.00
4950 Contributions and Donations	3,073.00		3,073.00
Total 4900 Other Types of Income	3,073.00	300.00	2,773.00
Total Income	\$81,437.00	\$84,350.00	\$ -2,913.00
GROSS PROFIT	\$81,437.00	\$84,350.00	\$ -2,913.00
Expenses			
5000 Programs and Activities			
5010 Pool Meet Expenses		1,000.00	-1,000.00
5020 Clinics and Seminars		2,060.00	-2,060.00
5035 Recognition Awards	373.40	520.00	-146.60
5040 Program Discounts	1,706.00	800.00	906.00
5050 Awards for Events	683.69	2,000.00	-1,316.31
Total 5000 Programs and Activities	2,763.09	6,380.00	-3,616.91
5500 Convention			
5510 Advances	18,799.50	22,770.00	-3,970.50
5520 Registration	3,060.00	3,240.00	-180.00
5530 Other Convention Expenses	1,414.00	1,000.00	414.00
Total 5500 Convention	23,273.50	27,010.00	-3,736.50
5600 Adult Learn to Swim			
5620 Adults Learning to Swim Scholarships		1,000.00	-1,000.00
Total 5600 Adult Learn to Swim		1,000.00	-1,000.00
5700 Coach and Club Development			

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
5710 Coach Development			
5711 SPMS Coaching Clinic		5,000.00	-5,000.00
5712 USMS Coaching Level 1 and 2 Scholarships	1,710.00	1,900.00	-190.00
5713 USMS Coaching Level 3 Scholarships	225.00	2,250.00	-2,025.00
Total 5710 Coach Development	1,935.00	9,150.00	-7,215.00
5720 Club and Workout Group Development	866.65	1,390.00	-523.35
Total 5700 Coach and Club Development	2,801.65	10,540.00	-7,738.35
6000 Administrative Expenses			
6010 Office Expenses			
6011 Bank Charges	132.00	250.00	-118.00
6012 Postage	23.55	200.00	-176.45
6013 Stationery & Printing	26.94	250.00	-223.06
6014 Phone and Fax	1,416.00	708.00	708.00
6015 Software	1,380.71	1,365.00	15.71
6016 Office Supplies		200.00	-200.00
6017 QuickBooks Payments Fees	76.50		76.50
6018 Rule Books	360.00	300.00	60.00
6019 Newsletter Expenses	390.32		390.32
Total 6010 Office Expenses	3,806.02	3,273.00	533.02
6030 Registration Expenses			
6031 Postage and Membership Cards	2,543.90	2,500.00	43.90
Total 6030 Registration Expenses	2,543.90	2,500.00	43.90
6050 Meeting Expenses			
6051 Face-to-Face Planning Workshops	456.70	800.00	-343.30
6052 Annual Meeting	1,187.79	1,500.00	-312.21
6053 SCPPOA Expenses	580.00	100.00	480.00
Total 6050 Meeting Expenses	2,224.49	2,400.00	-175.51
6070 Professional Fees			
6071 Accounting	540.00	675.00	-135.00
6072 Newsletter	3,070.00	2,850.00	220.00
6073 Top 10/Recorder	4,000.00	1,500.00	2,500.00
Total 6070 Professional Fees	7,610.00	5,025.00	2,585.00
6080 Advertising and Promotional	2,537.23	2,080.00	457.23
6090 Miscellaneous Admin	25.00		25.00
Total 6000 Administrative Expenses	18,746.64	15,278.00	3,468.64
6100 Website and Social Media	720.00	1,440.00	-720.00
6200 Paid Registrar	24,000.00	24,000.00	0.00
6300 Other Expenses	0.00		0.00
6350 Scholarships			
6351 Individual Registrations Waived	1,830.00	1,891.00	-61.00
Total 6350 Scholarships	1,830.00	1,891.00	-61.00
Total 6300 Other Expenses	1,830.00	1,891.00	-61.00
Total Expenses	\$74,134.88	\$87,539.00	\$ -13,404.12
NET OPERATING INCOME	\$7,302.12	\$ -3,189.00	\$10,491.12
Other Income			
4800 Interest And Dividend Income	130.68		130.68
Total Other Income	\$130.68	\$0.00	\$130.68

		TOTAL	
	ACTUAL	BUDGET	OVER BUDGET
NET OTHER INCOME	\$130.68	\$0.00	\$130.68
NET INCOME	\$7,432.80	\$ -3,189.00	\$10,621.80