



# Southern Pacific Masters Swimming

## INCOME STATEMENT

January - October, 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	TOTAL
<b>Income</b>											
4000 Membership Fees											\$0.00
4010 Online Registrations	25,488.00	13,515.00	3,727.00	4,120.00	2,747.00	2,681.00	3,942.00	3,343.00		3,855.00	\$63,418.00
4020 Offline Registrations											\$0.00
4021 Registration Fees	63.00		18.00	16.00				-424.00		-1,620.00	\$ -1,947.00
4022 Transfer Fees	10.00	47.00	10.00	50.00	50.00	35.00	25.00	170.00	25.00	15.00	\$437.00
<b>Total 4020 Offline Registrations</b>	<b>73.00</b>	<b>47.00</b>	<b>28.00</b>	<b>66.00</b>	<b>50.00</b>	<b>35.00</b>	<b>25.00</b>	<b>-254.00</b>	<b>25.00</b>	<b>-1,605.00</b>	<b>\$ -1,510.00</b>
<b>Total 4000 Membership Fees</b>	<b>25,561.00</b>	<b>13,562.00</b>	<b>3,755.00</b>	<b>4,186.00</b>	<b>2,797.00</b>	<b>2,716.00</b>	<b>3,967.00</b>	<b>3,089.00</b>	<b>25.00</b>	<b>2,250.00</b>	<b>\$61,908.00</b>
<b>4100 Meet/Open Water Revenue</b>											
4100 Meet/Open Water Revenue											\$0.00
4110 Pool Meet Fees											\$0.00
4111 Pool (Non-Championship)	-200.00	50.00	0.00		150.00	50.00		0.00	300.00	150.00	\$500.00
4112 Pool (Championship)	-50.00	150.00	-50.00							150.00	\$200.00
4113 Pool (Recognized)			100.00							200.00	\$300.00
<b>Total 4110 Pool Meet Fees</b>	<b>-250.00</b>	<b>200.00</b>	<b>50.00</b>		<b>150.00</b>	<b>50.00</b>		<b>0.00</b>	<b>300.00</b>	<b>500.00</b>	<b>\$1,000.00</b>
4115 Open Water Fees			0.00	0.00	0.00		100.00	-730.00	240.00	-900.00	\$ -1,290.00
<b>Total 4100 Meet/Open Water Revenue</b>	<b>-250.00</b>	<b>200.00</b>	<b>50.00</b>	<b>0.00</b>	<b>150.00</b>	<b>50.00</b>	<b>100.00</b>	<b>-730.00</b>	<b>540.00</b>	<b>-400.00</b>	<b>\$ -290.00</b>
<b>4900 Other Types of Income</b>											
4900 Other Types of Income											\$0.00
4950 Contributions and Donations	1,009.00	147.00	10.00	418.00	385.00	35.00	35.00	44.00		10.00	\$2,093.00
<b>Total 4900 Other Types of Income</b>	<b>1,009.00</b>	<b>147.00</b>	<b>10.00</b>	<b>418.00</b>	<b>385.00</b>	<b>35.00</b>	<b>35.00</b>	<b>44.00</b>		<b>10.00</b>	<b>\$2,093.00</b>
<b>Total Income</b>	<b>\$26,320.00</b>	<b>\$13,909.00</b>	<b>\$3,815.00</b>	<b>\$4,604.00</b>	<b>\$3,332.00</b>	<b>\$2,801.00</b>	<b>\$4,102.00</b>	<b>\$2,403.00</b>	<b>\$565.00</b>	<b>\$1,860.00</b>	<b>\$63,711.00</b>
<b>GROSS PROFIT</b>	<b>\$26,320.00</b>	<b>\$13,909.00</b>	<b>\$3,815.00</b>	<b>\$4,604.00</b>	<b>\$3,332.00</b>	<b>\$2,801.00</b>	<b>\$4,102.00</b>	<b>\$2,403.00</b>	<b>\$565.00</b>	<b>\$1,860.00</b>	<b>\$63,711.00</b>
<b>Expenses</b>											

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	AUG 2019	SEP 2019	OCT 2019	TOTAL
5000 Programs and Activities											\$0.00
5035 Recognition Awards	64.35										\$64.35
5040 Program Discounts	1,654.00			52.00							\$1,706.00
5050 Awards for Events	643.00		40.69								\$683.69
<b>Total 5000 Programs and Activities</b>	<b>2,361.35</b>		<b>40.69</b>	<b>52.00</b>							<b>\$2,454.04</b>
5500 Convention											\$0.00
5510 Advances							18,799.50	1,230.50		-1,230.50	\$18,799.50
5520 Registration							180.00	2,880.00			\$3,060.00
5530 Other Convention Expenses										523.00	\$523.00
<b>Total 5500 Convention</b>							<b>18,979.50</b>	<b>4,110.50</b>		<b>-707.50</b>	<b>\$22,382.50</b>
5700 Coach and Club Development											\$0.00
5710 Coach Development											\$0.00
5712 USMS Coaching Level 1 and 2 Scholarships										950.00	\$950.00
<b>Total 5710 Coach Development</b>										<b>950.00</b>	<b>\$950.00</b>
5720 Club and Workout Group Development		485.17	156.48	225.00							\$866.65
<b>Total 5700 Coach and Club Development</b>		<b>485.17</b>	<b>156.48</b>	<b>225.00</b>						<b>950.00</b>	<b>\$1,816.65</b>
6000 Administrative Expenses											\$0.00
6010 Office Expenses											\$0.00
6011 Bank Charges	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	\$100.00
6012 Postage							3.60				\$3.60
6013 Stationery & Printing							26.94				\$26.94
6014 Phone and Fax	708.00										\$708.00
6015 Software	320.00										\$320.00
6017 QuickBooks Payments Fees	3.15		6.30	6.05		3.15	3.15		6.30	13.80	\$41.90
6018 Rule Books	360.00										\$360.00
6019 Newsletter Expenses				164.59			116.99			108.74	\$390.32
<b>Total 6010 Office Expenses</b>	<b>1,401.15</b>	<b>10.00</b>	<b>16.30</b>	<b>180.64</b>	<b>10.00</b>	<b>13.15</b>	<b>160.68</b>	<b>10.00</b>	<b>16.30</b>	<b>132.54</b>	<b>\$1,950.76</b>
6030 Registration Expenses											\$0.00
6031 Postage and	1,220.25										\$1,220.25

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<b>Membership Cards</b>											
<b>Total 6030 Registration Expenses</b>	<b>1,220.25</b>										<b>\$1,220.25</b>
6050 Meeting Expenses											\$0.00
6051 Face-to-Face Planning Workshops		246.70					210.00				\$456.70
6052 Annual Meeting										295.36	\$295.36
6053 SCPPOA Expenses									560.00	20.00	\$580.00
<b>Total 6050 Meeting Expenses</b>		<b>246.70</b>					<b>210.00</b>		<b>560.00</b>	<b>315.36</b>	<b>\$1,332.06</b>
6070 Professional Fees											\$0.00
6071 Accounting			40.00			500.00					\$540.00
6072 Newsletter	457.50	237.50	237.50	237.50	237.50	237.50	237.50	237.50		475.00	\$2,595.00
6073 Top 10/Recorder	250.00	250.00	250.00	250.00	250.00	250.00	250.00			1,250.00	\$3,000.00
<b>Total 6070 Professional Fees</b>	<b>707.50</b>	<b>487.50</b>	<b>527.50</b>	<b>487.50</b>	<b>487.50</b>	<b>987.50</b>	<b>487.50</b>	<b>237.50</b>		<b>1,725.00</b>	<b>\$6,135.00</b>
6080 Advertising and Promotional			836.55			664.95	174.61				\$1,676.11
6090 Miscellaneous Admin						25.00					\$25.00
<b>Total 6000 Administrative Expenses</b>	<b>3,328.90</b>	<b>744.20</b>	<b>1,380.35</b>	<b>668.14</b>	<b>497.50</b>	<b>1,690.60</b>	<b>1,032.79</b>	<b>247.50</b>	<b>576.30</b>	<b>2,172.90</b>	<b>\$12,339.18</b>
6100 Website and Social Media	720.00										\$720.00
6200 Paid Registrar	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00		4,000.00	\$20,000.00
6300 Other Expenses										50.00	\$50.00
6350 Scholarships											\$0.00
6351 Individual Registrations Waived	1,952.00			-122.00							\$1,830.00
<b>Total 6350 Scholarships</b>	<b>1,952.00</b>			<b>-122.00</b>							<b>\$1,830.00</b>
<b>Total 6300 Other Expenses</b>	<b>1,952.00</b>			<b>-122.00</b>						<b>50.00</b>	<b>\$1,880.00</b>
<b>Total Expenses</b>	<b>\$10,362.25</b>	<b>\$3,229.37</b>	<b>\$3,577.52</b>	<b>\$2,823.14</b>	<b>\$2,497.50</b>	<b>\$3,690.60</b>	<b>\$22,012.29</b>	<b>\$6,358.00</b>	<b>\$576.30</b>	<b>\$6,465.40</b>	<b>\$61,592.37</b>
<b>NET OPERATING INCOME</b>	<b>\$15,957.75</b>	<b>\$10,679.63</b>	<b>\$237.48</b>	<b>\$1,780.86</b>	<b>\$834.50</b>	<b>\$ -889.60</b>	<b>\$ -17,910.29</b>	<b>\$ -3,955.00</b>	<b>\$ -11.30</b>	<b>\$ -4,605.40</b>	<b>\$2,118.63</b>
<b>NET INCOME</b>	<b>\$15,957.75</b>	<b>\$10,679.63</b>	<b>\$237.48</b>	<b>\$1,780.86</b>	<b>\$834.50</b>	<b>\$ -889.60</b>	<b>\$ -17,910.29</b>	<b>\$ -3,955.00</b>	<b>\$ -11.30</b>	<b>\$ -4,605.40</b>	<b>\$2,118.63</b>