



Southern Pacific Masters Swimming

INCOME STATEMENT

January - July, 2019

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	TOTAL
Income								
4000 Membership Fees								\$0.00
4010 Online Registrations	25,488.00	13,515.00	3,727.00	4,120.00	2,747.00	2,681.00	3,942.00	\$56,220.00
4020 Offline Registrations								\$0.00
4021 Registration Fees	63.00		18.00	16.00				\$97.00
4022 Transfer Fees	10.00	47.00	10.00	50.00	50.00	35.00	25.00	\$227.00
Total 4020 Offline Registrations	73.00	47.00	28.00	66.00	50.00	35.00	25.00	\$324.00
Total 4000 Membership Fees	25,561.00	13,562.00	3,755.00	4,186.00	2,797.00	2,716.00	3,967.00	\$56,544.00
4100 Meet/Open Water Revenue								\$0.00
4110 Pool Meet Fees								\$0.00
4111 Pool (Non-Championship)	-200.00	50.00	0.00		150.00	50.00		\$50.00
4112 Pool (Championship)	-50.00	150.00	-50.00					\$50.00
4113 Pool (Recognized)			100.00					\$100.00
Total 4110 Pool Meet Fees	-250.00	200.00	50.00		150.00	50.00		\$200.00
4115 Open Water Fees			0.00	0.00	0.00		100.00	\$100.00
Total 4100 Meet/Open Water Revenue	-250.00	200.00	50.00	0.00	150.00	50.00	100.00	\$300.00
4900 Other Types of Income								\$0.00
4950 Contributions and Donations	1,009.00	147.00	10.00	418.00	385.00	35.00	35.00	\$2,039.00
Total 4900 Other Types of Income	1,009.00	147.00	10.00	418.00	385.00	35.00	35.00	\$2,039.00
Total Income	\$26,320.00	\$13,909.00	\$3,815.00	\$4,604.00	\$3,332.00	\$2,801.00	\$4,102.00	\$58,883.00
GROSS PROFIT	\$26,320.00	\$13,909.00	\$3,815.00	\$4,604.00	\$3,332.00	\$2,801.00	\$4,102.00	\$58,883.00
Expenses								
5000 Programs and Activities								\$0.00
5035 Recognition Awards	64.35							\$64.35
5040 Program Discounts	1,654.00			52.00				\$1,706.00
5050 Awards for Events	643.00		40.69					\$683.69
Total 5000 Programs and Activities	2,361.35		40.69	52.00				\$2,454.04

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	TOTAL
5500 Convention								\$0.00
5510 Advances							18,799.50	\$18,799.50
5520 Registration							180.00	\$180.00
Total 5500 Convention							18,979.50	\$18,979.50
5700 Coach and Club Development								\$0.00
5720 Club and Workout Group Development		485.17	156.48	225.00				\$866.65
Total 5700 Coach and Club Development		485.17	156.48	225.00				\$866.65
6000 Administrative Expenses								\$0.00
6010 Office Expenses								\$0.00
6011 Bank Charges	10.00	10.00	10.00	10.00	10.00	10.00	10.00	\$70.00
6012 Postage							3.60	\$3.60
6013 Stationery & Printing							26.94	\$26.94
6014 Phone and Fax	708.00							\$708.00
6015 Software	320.00							\$320.00
6017 QuickBooks Payments Fees	3.15		6.30	6.05		3.15	3.15	\$21.80
6018 Rule Books	360.00							\$360.00
6019 Newsletter Expenses				164.59			116.99	\$281.58
Total 6010 Office Expenses	1,401.15	10.00	16.30	180.64	10.00	13.15	160.68	\$1,791.92
6030 Registration Expenses								\$0.00
6031 Postage and Membership Cards	1,220.25							\$1,220.25
Total 6030 Registration Expenses	1,220.25							\$1,220.25
6050 Meeting Expenses								\$0.00
6051 Face-to-Face Planning Workshops		246.70					210.00	\$456.70
Total 6050 Meeting Expenses		246.70					210.00	\$456.70
6070 Professional Fees								\$0.00
6071 Accounting			40.00			500.00		\$540.00
6072 Newsletter	457.50	237.50	237.50	237.50	237.50	237.50	237.50	\$1,882.50
6073 Top 10/Recorder	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$1,750.00
Total 6070 Professional Fees	707.50	487.50	527.50	487.50	487.50	987.50	487.50	\$4,172.50
6080 Advertising and Promotional			836.55			664.95	174.61	\$1,676.11
6090 Miscellaneous Admin						25.00		\$25.00
Total 6000 Administrative Expenses	3,328.90	744.20	1,380.35	668.14	497.50	1,690.60	1,032.79	\$9,342.48
6100 Website and Social Media	720.00							\$720.00

	JAN 2019	FEB 2019	MAR 2019	APR 2019	MAY 2019	JUN 2019	JUL 2019	TOTAL
6200 Paid Registrar	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	\$14,000.00
6300 Other Expenses								\$0.00
6350 Scholarships								\$0.00
6351 Individual Registrations Waived	1,952.00			-122.00				\$1,830.00
Total 6350 Scholarships	1,952.00			-122.00				\$1,830.00
Total 6300 Other Expenses	1,952.00			-122.00				\$1,830.00
Total Expenses	\$10,362.25	\$3,229.37	\$3,577.52	\$2,823.14	\$2,497.50	\$3,690.60	\$22,012.29	\$48,192.67
NET OPERATING INCOME	\$15,957.75	\$10,679.63	\$237.48	\$1,780.86	\$834.50	\$ -889.60	\$ -17,910.29	\$10,690.33
NET INCOME	\$15,957.75	\$10,679.63	\$237.48	\$1,780.86	\$834.50	\$ -889.60	\$ -17,910.29	\$10,690.33