

Southern Pacific Masters Swimming

PROFIT AND LOSS

January - August, 2018

| | JAN 2018 | FEB 2018 | MAR 2018 | APR 2018 | MAY 2018 | JUN 2018 | JUL 2018 | AUG 2018 | TOTAL |
|-------------------------------|-------------|-------------|------------|------------|------------|------------|------------|------------|--------------|
| Income | | | | | | | | | |
| Registration Revenue | | | | | | | | | \$0.00 |
| Donations - LMSC | 871.00 | 495.00 | 240.00 | 25.00 | 35.00 | 50.00 | | | \$1,716.00 |
| Offline Registrations | 258.00 | 494.00 | 90.00 | 161.00 | 50.00 | 25.00 | 61.00 | 275.00 | \$1,414.00 |
| Offline Registrations Expense | -1,343.00 | -299.00 | -62.00 | -95.00 | | -43.00 | -43.00 | | \$ -1,885.00 |
| Online Registrations | 22,725.00 | 16,773.00 | 4,350.00 | 3,501.00 | 3,828.00 | 3,035.00 | 3,615.00 | 2,623.00 | \$60,450.00 |
| Total Registration Revenue | 22,511.00 | 17,463.00 | 4,618.00 | 3,592.00 | 3,913.00 | 3,067.00 | 3,633.00 | 2,898.00 | \$61,695.00 |
| Sanction Revenue | | | | | | | | | \$0.00 |
| Open Water | | 200.00 | 2,292.00 | | | | 200.00 | | \$2,692.00 |
| Open Water Expense | -1,645.00 | | | | | | | | \$ -1,645.00 |
| Pool (Non- | 300.00 | | 400.00 | | 300.00 | 200.00 | | 200.00 | \$1,400.00 |
| Regional/Zone/National) | | | | | | | | | |
| Pool (Recognized) | | | 200.00 | | | | | | \$200.00 |
| Pool (Regional/Zone/National) | 150.00 | -50.00 | 150.00 | | | | | 150.00 | \$400.00 |
| Pool Expense | -50.00 | | -50.00 | -100.00 | -100.00 | -150.00 | -50.00 | | \$ -500.00 |
| Total Sanction Revenue | -1,245.00 | 150.00 | 2,992.00 | -100.00 | 200.00 | 50.00 | 150.00 | 350.00 | \$2,547.00 |
| Total Income | \$21,266.00 | \$17,613.00 | \$7,610.00 | \$3,492.00 | \$4,113.00 | \$3,117.00 | \$3,783.00 | \$3,248.00 | \$64,242.00 |
| GROSS PROFIT | \$21,266.00 | \$17,613.00 | \$7,610.00 | \$3,492.00 | \$4,113.00 | \$3,117.00 | \$3,783.00 | \$3,248.00 | \$64,242.00 |
| Expenses | | | | | | | | | |
| Awards | | | | | | | | | \$0.00 |
| Annual | 109.57 | | | | | | | | \$109.57 |
| Competition - Open Water | 396.69 | | | | | | | | \$396.69 |
| Total Awards | 506.26 | | | | | | | | \$506.26 |
| Bank Charges | -189.81 | 10.00 | 36.80 | 10.00 | 14.15 | 17.30 | 17.05 | 37.85 | \$ -46.66 |
| Clinics & Seminars | 45.00 | | | | | | 200.00 | | \$245.00 |
| Convention | | | | | | | | | \$0.00 |
| Advances | | | | | | | 17,080.80 | | \$17,080.80 |
| Registration | | | | | | | | 2,520.00 | \$2,520.00 |
| Total Convention | | | | | | | 17,080.80 | 2,520.00 | \$19,600.80 |
| Entry Fees - Comp'd | 233.00 | | 262.00 | 67.00 | | | | | \$562.00 |
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| | JAN 2018 | FEB 2018 | MAR 2018 | APR 2018 | MAY 2018 | JUN 2018 | JUL 2018 | AUG 2018 | TOTAL |
|-----------------------------------|-------------|-------------|------------|------------|------------|------------|---------------|--------------|-------------|
| Equipment - Purchases | 300.00 | | | | | | | | \$300.00 |
| Individual Registrations - Comp'd | 1,708.00 | | | -122.00 | 122.00 | | | -122.00 | \$1,586.00 |
| Meals and Entertainment | | 246.14 | | | | | 60.00 | | \$306.14 |
| Phone & Fax | 708.00 | | | | | | | | \$708.00 |
| Postage | 10.30 | 5.04 | | | | | | | \$15.34 |
| Professional Fees | | | | | | | | | \$0.00 |
| Legal & Accounting | | | 50.00 | | 587.00 | | | | \$637.00 |
| Newsletter | 220.00 | 220.00 | 220.00 | 220.00 | 220.00 | 220.00 | 220.00 | 220.00 | \$1,760.00 |
| Registrar | 1,850.00 | 1,850.00 | 1,850.00 | 1,850.00 | 1,850.00 | 1,850.00 | 1,850.00 | 1,850.00 | \$14,800.00 |
| Top 10/Recorder | 625.00 | 1,625.00 | 625.00 | 625.00 | 625.00 | 625.00 | 625.00 | 625.00 | \$6,000.00 |
| Total Professional Fees | 2,695.00 | 3,695.00 | 2,745.00 | 2,695.00 | 3,282.00 | 2,695.00 | 2,695.00 | 2,695.00 | \$23,197.00 |
| Software | 601.15 | | 175.56 | | | | 181.48 | | \$958.19 |
| Taxes & Licenses | | | | | 25.00 | | | | \$25.00 |
| Video Services | 3,074.64 | | | | | | | | \$3,074.64 |
| Website & Web Development | | | | | | | 720.00 | | \$720.00 |
| Total Expenses | \$9,691.54 | \$3,956.18 | \$3,219.36 | \$2,650.00 | \$3,443.15 | \$2,712.30 | \$20,954.33 | \$5,130.85 | \$51,757.71 |
| NET OPERATING INCOME | \$11,574.46 | \$13,656.82 | \$4,390.64 | \$842.00 | \$669.85 | \$404.70 | \$ -17,171.33 | \$ -1,882.85 | \$12,484.29 |
| Other Income | | | | | | | | | |
| Interest Earned | 0.85 | 1.62 | 0.14 | | | | | | \$2.61 |
| Total Other Income | \$0.85 | \$1.62 | \$0.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.61 |
| NET OTHER INCOME | \$0.85 | \$1.62 | \$0.14 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.61 |
| NET INCOME | \$11,575.31 | \$13,658.44 | \$4,390.78 | \$842.00 | \$669.85 | \$404.70 | \$ -17,171.33 | \$ -1,882.85 | \$12,486.90 |