Southern Pacific Masters Swimming

2017 Budget (v1018)

	Total	Detail	Notes
ncome			
Awards Sales	0.00		Need Input
Promotional Sales	0.00		Per Anita
Clinic Registration Revenue	1,500.00		Per Budget Committee
Registration Revenue	1,000.00		I CI Duaget Committee
Offline Registrations	2,700.00		1% of 5000 swimmers @ \$54/each
Offline Registrations Expense (to USMS)	-2,050.00		
			1% of 5000 swimmers @ \$41/each
Online Registrations	65,350.00		99% of 5000 swimmers @ \$13/each + 100 Clubs @ \$10/each
Sanction Revenue			
Open Water	6,600.00		6 events @ \$100 + 1000 swimmers @ \$6
Open Water Sanction Expense (to USMS)	-4,400.00		6 events @ \$100 + 1000 swimmers @ \$5
Pool (Recognized Sanction)	600.00		3 events @ \$200
Pool (Recognized Sanction Expense) (To USMS)	-300.00		3 events @ \$100
Pool (Regional/Zone/National Sanction)	450.00		3 events @ \$150
Pool (Non-Regional/Zone/National Sanction)	1,700.00		17 events @ \$100
Pool Sanction Expense (to USMS)	-1,000.00		20 events @ \$50
Total Income	\$ 71,150.00		
	,		
Expenses	1	1	
Awards	-1	 	
Annual	420.00		7 Awarda @ \$60/aaah
		1	7 Awards @ \$60/each
Competition - Pool	0.00		Awards & Shipping
Competition - Open Water	2,000.00		2017 Awards & Shipping - Per Sherry Brooks
Bank Charges	200.00		Direct deposit, foreign transaction, credit card, direct credit fees
Clinics & Seminars	10,100.00		
			Officials Clinic - Per Alina
		5,000.00	
		1,000.00	Coach's Certification - USMS Scholarships (Levels 1 and 2) - 2 Clinics
		750.00	Coach's Certification - USMS Scholarships (Level 3)
		500.00	SPMS Fitness Clinic #1 - Per Robin Smith
		0.00	SPMS Fitness Clinic #2 - Per Robin Smith
		300.00	Executive Committee Meetings - Per Bob (2 @ \$15/person * 10 people)
		250.00	Club Development Clinic (Marketing Materials - Per Anita)
	_	1,200.00	Annual Meeting - Dinner & Room Rental
	+	200.00	Annual Meeting - Other Expenses
		200.00	Annual Meeting - Other Expenses
Convention	18,000.00		F 0040
Advances			From 2016
Other Convention Expenses	1,000.00		Shirts & Breakfast
Registration	2,880.00		16 @ \$180/person
Entry Fees - Comp'd	600.00		
Equipment - Purchases	300.00		
			Rule Books (for Members (\$110) and Officials (\$190 per Alina)
		0.00	Officials Shirts/Uniforms (Alina)
Individual Registrations - Comp'd	1,350.00		25 members @ \$54/member
Newsletter	360.00		6 issues @ \$60/issue - Includes printing & postage
Office Expenses & Supplies	200.00		Same as 2015
Phone & Fax	708.00		12 months @ \$59/month
Postage	200.00		Non-Awards & Non-Newsletter
Professional Fees	200.00	1	THOR THORSE & THOS THOMOSORIOS
Legal & Accounting	600.00	_	Same as 2015
Legal & Accounting Newsletter	2,640.00	 	Contract
		 	
Top 10 Recorder	9,500.00	!	Contract + \$1000 for SPMS Relay Records + \$1000 for SPMS Individual Records
Registrar	22,200.00		Contract
Promotional & Advertising	2,000.00		
		0.00	300 Neon Orange SPMS caps (for open water swimmers only) - Per Anita
		1,000.00	Exhibitor/Vendor Fees (6-10 Events) - Per Anita
		1,000.00	non USMS events distribution from booths or in goody bags - Per Anita
		0.00	exterior/interior stickers to be included with mailed new membership cards - Per Anita
		0.00	USMS marketing materials for pool facilities and new start up clubs - Per Anita
Software	1,200.00		Quickbooks Online + ExpensePoint
Stationery & Printing	200.00		Non-Newsletter
Taxes & Licenses	25.00		Same as 2015
Website & Web Development	720.00		Same as 2015
rreusite a rreu pereiopment			2 meets @ approx \$1800/meet
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Video Taping	3,600.00		Z meets & approx \$1000/meet
Video Taping Fotal Expenses	\$ 81,003.00		Z meets & approx \$1000/meet