Southern Pacific Masters Swimming

2016 Budget (v1213)

2010 Budget (V1213)			Budget @ \$15/Swimmer
	Total	Detail	Notes
Income Awards Sales	1,000.00		Per Ken
Promotional Sales	0.00		Not enough information to adequately budget
Registration Revenue			, , , , , , , , , , , , , , , , , , , ,
Offline Registrations	2,700.00		1% of 5000 swimmers @ \$54/each
Offline Registrations Expense (to USMS)	-1,950.00		1% of 5000 swimmers @ \$39/each
Online Registrations	75,250.00		99% of 5000 swimmers @ \$15/each + 100 Clubs @ \$10/each
Sanction Revenue			
Open Water	6,250.00 -5,000.00		5 events @ \$50 + 1000 swimmers @ \$6 5 events @ \$1000 max
Open Water Sanction Expense (to USMS) Pool	1,750.00		18 Meets @ \$75/Meet + 3 Meets @ \$100/Meet + 2 Meet @ 50\$
Pool Sanction Expense (to USMS)	-1,000.00		20 Meets @ \$50/Meet
Total Income	\$ 79,000.00		20 1110010 @ \$00/111001
Expenses			
Awards			
Annual	420.00		7 Awards @ \$60/each - Jax?
Competition - Pool	1,000.00		Per Ken
Competition - Open Water	0.00		Need input from open water
Bank Charges	7,550.00		Direct deposit, foreign transaction, credit card, direct credit fees
Clinics & Seminars	7,330.00	900.00	Officials Clinic
		1,700.00	Coach's Clinic - SPMS
		1,500.00	Coach's Certification - USMS Scholarships (Levels 1 and 2) - 2 Clinics
		1,000.00	Coach's Certification - USMS Scholarships (Level 3)
		500.00	SPMS Fitness Clinic
		0.00	Executive Committee Meetings - Per Bob (2 meets @ \$15/person * 10 per
		750.00	Club Development Clinic
		1,000.00	Annual Meeting - Dinner & Room Rental
Otl		200.00	Annual Meeting - Expenses Requested by Mark
Convention Advances	20,000.00		Amended from 2015
Other Convention Expenses	400.00		Breakfast & Shirts for new members only
Registration	3,230.00		From 2015
Entry Fees - Comp'd	600.00		Any change to policy would required a PnP change
Equipment - Purchases	840.00		
			Rule Books - Members to order from USMS and get reimbursed
		90.00	Rule Books for Officials (Alina)
		500.00	2 Laser Measuring Devices @ \$250 - Found Cheaper units
		100.00	Mini Rule Books and Cards for Officials
Individual Registrations Complet	1,300.00	0.00	Officials Shirts/Uniforms - large order already placed in 2015 More people getting comp'd
Individual Registrations - Comp'd Office Expenses & Supplies	200.00		From 2015
Phone & Fax	1,338.00		If GoToMeeting, latest quote with toll free option
Postage	300.00		Newsletters, Membership cards, Awards, etc.
Professional Fees			
Legal & Accounting	600.00		From 2015
Newsletter/Top 10 Recorder	6,800.00		Kim's Contract + \$1000 SPMS Individ. Record Establishment
Registrar	20,100.00		Dan's Contract
Promotional & Advertising	1,850.00	0.00	SDMS Brandad Swim Caps - should go to online store
			SPMS Branded Swim Caps - should go to online store USMS Branded Swim Caps - large order placed in 2015
		0.00	SPMS Branded Swim Caps - large order placed in 2015 SPMS Branded Post It Notes - should go to online store
			SPMS Branded Key Chains - Should go to online store
			SPMS/USMS Branded Banners - several already in stock
			Magazine/Periodical Advertising - Need plan
			SPMS Business Cards - We can print via Avery template
		500.00	Exhibitor/Vendor Fees
			Stickers & Decals - should go to online store
			Luggage Tags - Should go to online store
		100.00	USMS Branded Brochures - 100/box @ \$10/per box per USMS website
Software	1,200.00		Quickbooks Online + ExpensePoint
Stationery & Printing	210.00		Newsletter - Large order of envelopes placed in 2015
Taxes & Licenses	25.00 0.00		Same as 2015
Travel	0.00	0.00	Agreed not to fund
	-		Agreed not to fund Agreed not to fund
Website & Web Development	720.00	0.00	Same as 2015
Video Taping	5,400.00		3 meets @ approx \$1800/meet
	\$ 74,267.00		a mana & approximation
Total Expenses	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		