Southern Pacific Masters Swimming **PROFIT AND LOSS**

January - March, 2016

| | JAN 2016 | FEB 2016 | MAR 2016 | TOTAL |
|-----------------------------------|-------------|-------------|------------|-------------|
| Income | | | | |
| Awards Sales | 1,230.10 | | | \$1,230.10 |
| Registration Revenue | | | | \$0.00 |
| Donations - LMSC | 1,051.00 | 49.00 | 160.00 | \$1,260.00 |
| Offline Registrations | 231.00 | 836.00 | 123.00 | \$1,190.00 |
| Offline Registrations Expense | -156.00 | -580.00 | -78.00 | \$ -814.00 |
| Online Registrations | 21,585.00 | 14,620.00 | 4,290.00 | \$40,495.00 |
| Total Registration Revenue | 22,711.00 | 14,925.00 | 4,495.00 | \$42,131.00 |
| Sanction Revenue | | | | \$0.00 |
| Open Water | 3,204.00 | 200.00 | 100.00 | \$3,504.00 |
| Pool | 400.00 | 175.00 | 300.00 | \$875.00 |
| Pool Expense | | | -100.00 | \$ -100.00 |
| Total Sanction Revenue | 3,604.00 | 375.00 | 300.00 | \$4,279.00 |
| Total Income | \$27,545.10 | \$15,300.00 | \$4,795.00 | \$47,640.10 |
| Gross Profit | \$27,545.10 | \$15,300.00 | \$4,795.00 | \$47,640.10 |
| Expenses | | | | |
| Awards | | | | \$0.00 |
| Competition - Open Water | | 1,219.67 | | \$1,219.67 |
| Total Awards | 0.00 | 1,219.67 | 0.00 | \$1,219.67 |
| Bank Charges | 17.44 | 69.32 | 20.39 | \$107.15 |
| Clinics & Seminars | | 140.72 | | \$140.72 |
| Convention | | | | \$0.00 |
| Advances | -381.25 | | | \$ -381.25 |
| Total Convention | -381.25 | 0.00 | 0.00 | \$ -381.25 |
| Entry Fees - Comp'd | 306.00 | | | \$306.00 |
| Equipment - Purchases | | 646.00 | | \$646.00 |
| Individual Registrations - Comp'd | | 1,296.00 | | \$1,296.00 |
| Office Expenses & Supplies | 23.05 | | | \$23.05 |
| Phone & Fax | 59.00 | 59.00 | 59.00 | \$177.00 |
| Postage | 34.30 | | | \$34.30 |
| Professional Fees | | | | \$0.00 |
| Legal & Accounting | 400.00 | 400.00 | 32.00 | \$32.00 |
| Newsletter/Top 10 Recorder | 483.33 | 483.33 | 483.33 | \$1,449.99 |
| Registrar | 1,675.00 | 1,675.00 | 1,675.00 | \$5,025.00 |
| Total Professional Fees | 2,158.33 | 2,158.33 | 2,190.33 | \$6,506.99 |
| Software | 491.10 | 57.21 | 61.15 | \$609.46 |
| Stationery & Printing | 110.62 | | | \$110.62 |
| Video Services | 2,335.00 | | | \$2,335.00 |
| Website & Web Development | 60.00 | 60.00 | 60.00 | \$180.00 |
| Total Expenses | \$5,213.59 | \$5,706.25 | \$2,390.87 | \$13,310.71 |
| Net Operating Income | \$22,331.51 | \$9,593.75 | \$2,404.13 | \$34,329.39 |

| JAN 2016 | FEB 2016 | MAR 2016 | TOTAL |
|-------------|--|---|--|
| | | | |
| 0.85 | 0.84 | 0.80 | \$2.49 |
| \$0.85 | \$0.84 | \$0.80 | \$2.49 |
| \$0.85 | \$0.84 | \$0.80 | \$2.49 |
| \$22,332.36 | \$9,594.59 | \$2,404.93 | \$34,331.88 |
| | 0.85 \$0.85 \$0.85 | 0.85 0.84 \$0.85 \$0.84 \$0.85 \$0.84 | 0.85 0.84 0.80 \$0.85 \$0.84 \$0.80 \$0.85 \$0.84 \$0.80 |

Monday, Apr 04, 2016 03:09:10 PM PDT GMT-7 - Cash Basis