

## Southern Pacific Masters Swimming

### PROFIT AND LOSS

January - March, 2015

	JAN 2015	FEB 2015	MAR 2015	TOTAL
<b>Income</b>				
Awards Sales		1,883.25	550.15	\$2,433.40
Registration Revenue				\$0.00
Offline Registrations	260.00	495.00	223.00	\$978.00
Offline Registrations Expense	-185.00		-487.00	\$ -672.00
Online Registrations	23,909.00		20,002.00	\$43,911.00
<b>Total Registration Revenue</b>	<b>23,984.00</b>	<b>495.00</b>	<b>19,738.00</b>	<b>\$44,217.00</b>
Sanction Revenue				\$0.00
Open Water	25.00		50.00	\$75.00
Pool	200.00	150.00	150.00	\$500.00
<b>Total Sanction Revenue</b>	<b>225.00</b>	<b>150.00</b>	<b>200.00</b>	<b>\$575.00</b>
<b>Total Income</b>	<b>\$24,209.00</b>	<b>\$2,528.25</b>	<b>\$20,488.15</b>	<b>\$47,225.40</b>
<b>Gross Profit</b>	<b>\$24,209.00</b>	<b>\$2,528.25</b>	<b>\$20,488.15</b>	<b>\$47,225.40</b>
<b>Expenses</b>				
Awards				\$0.00
Competition - Pool	186.30	73.85	133.65	\$393.80
<b>Total Awards</b>	<b>186.30</b>	<b>73.85</b>	<b>133.65</b>	<b>\$393.80</b>
Bank Charges	11.84	11.66	28.44	\$51.94
Clinics & Seminars			250.00	\$250.00
Entry Fees - Comp'd		60.00		\$60.00
Equipment - Purchases	130.00			\$130.00
Individual Registrations - Comp'd	1,040.00		52.00	\$1,092.00
Office Expenses & Supplies	103.44			\$103.44
Phone & Fax		230.44		\$230.44
Postage	22.12	53.38	23.52	\$99.02
Professional Fees				\$0.00
Legal & Accounting		41.44	550.00	\$591.44
Newsletter/Top 10 Recorder	483.33	483.33	483.33	\$1,449.99
Registrar	1,675.00	1,675.00	1,675.00	\$5,025.00
<b>Total Professional Fees</b>	<b>2,158.33</b>	<b>2,199.77</b>	<b>2,708.33</b>	<b>\$7,066.43</b>
Promotional & Advertising	2,737.92			\$2,737.92
Software	101.10	95.18	101.10	\$297.38
Stationery & Printing	18.20	38.51		\$56.71
Taxes & Licenses			25.00	\$25.00
Video Services	2,070.00			\$2,070.00
Website & Web Development		90.85		\$90.85
<b>Total Expenses</b>	<b>\$8,579.25</b>	<b>\$2,853.64</b>	<b>\$3,322.04</b>	<b>\$14,754.93</b>
<b>Net Operating Income</b>	<b>\$15,629.75</b>	<b>\$ -325.39</b>	<b>\$17,166.11</b>	<b>\$32,470.47</b>
<b>Other Income</b>				
Interest Earned	1.02	1.02	0.92	\$2.96
<b>Total Other Income</b>	<b>\$1.02</b>	<b>\$1.02</b>	<b>\$0.92</b>	<b>\$2.96</b>

	JAN 2015	FEB 2015	MAR 2015	TOTAL
<b>Other Expenses</b>				
<b>Miscellaneous Expense</b>			0.13	\$0.13
<b>Total Other Expenses</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.13</b>	<b>\$0.13</b>
<b>Net Other Income</b>	<b>\$1.02</b>	<b>\$1.02</b>	<b>\$0.79</b>	<b>\$2.83</b>
<b>Net Income</b>	<b>\$15,630.77</b>	<b>\$ -324.37</b>	<b>\$17,166.90</b>	<b>\$32,473.30</b>

Thursday, Apr 09, 2015 03:14:38 PM PDT GMT-7 - Cash Basis