

## Southern Pacific Masters Swimming

PROFIT AND LOSS  
January - September, 2014

	JAN 2014	FEB 2014	MAR 2014	APR 2014	MAY 2014	JUN 2014	JUL 2014	AUG 2014	SEP 2014	TOTAL
<b>Income</b>										
Awards Sales	2,033.90	133.10	161.70	260.70			202.95			\$2,792.35
Promotional Sales	180.00	411.25		10.00						\$601.25
Registration Revenue										\$0.00
Offline Registrations	706.00	706.00	548.00	176.00	121.00	53.00	707.00	729.00	300.00	\$4,046.00
Offline Registrations Expense	-513.00	-519.00	-396.00	-110.00	-78.00		-536.00	-8.00		\$ -2,160.00
Online Registrations	21,427.00	14,487.00	4,311.00	3,499.00	2,377.00		6,249.00	3,024.00	1,362.00	\$56,736.00
<b>Total Registration Revenue</b>	<b>21,620.00</b>	<b>14,674.00</b>	<b>4,463.00</b>	<b>3,565.00</b>	<b>2,420.00</b>	<b>53.00</b>	<b>6,420.00</b>	<b>3,745.00</b>	<b>1,662.00</b>	<b>\$58,622.00</b>
Sanction Revenue										\$0.00
Open Water				50.00	25.00	500.00	175.00	2,712.00	1,554.00	\$5,016.00
Open Water Expense							-3,000.00	-1,000.00	-1,000.00	\$ -5,000.00
Pool	300.00	200.00	50.00		250.00	50.00	50.00	50.00	150.00	\$1,100.00
<b>Total Sanction Revenue</b>	<b>300.00</b>	<b>200.00</b>	<b>50.00</b>	<b>50.00</b>	<b>275.00</b>	<b>550.00</b>	<b>-2,775.00</b>	<b>1,762.00</b>	<b>704.00</b>	<b>\$1,116.00</b>
<b>Total Income</b>	<b>\$24,133.90</b>	<b>\$15,418.35</b>	<b>\$4,674.70</b>	<b>\$3,885.70</b>	<b>\$2,695.00</b>	<b>\$603.00</b>	<b>\$3,847.95</b>	<b>\$5,507.00</b>	<b>\$2,366.00</b>	<b>\$63,131.60</b>
<b>Gross Profit</b>	<b>\$24,133.90</b>	<b>\$15,418.35</b>	<b>\$4,674.70</b>	<b>\$3,885.70</b>	<b>\$2,695.00</b>	<b>\$603.00</b>	<b>\$3,847.95</b>	<b>\$5,507.00</b>	<b>\$2,366.00</b>	<b>\$63,131.60</b>
<b>Expenses</b>										
Awards										\$0.00
Annual						48.38				\$48.38
<b>Total Awards</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>48.38</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>\$48.38</b>
Bank Charges	3.00	13.00	19.99			1.78	1.84	11.84	11.78	\$63.23
Clinics & Seminars		920.58			149.00	633.01		-100.00	802.95	\$2,405.54
Convention										\$0.00
Advances						16,293.00	2,462.00		-1,231.50	\$17,523.50
Other Convention Expenses									1,139.58	\$1,139.58
Registration								2,550.00		\$2,550.00
<b>Total Convention</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>16,293.00</b>	<b>2,462.00</b>	<b>2,550.00</b>	<b>-91.92</b>	<b>\$21,213.08</b>
Entry Fees - Comp'd	397.00		187.00							\$584.00
Equipment - Purchases		260.00								\$260.00
Equipment - Storage	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	122.24	\$922.24
Individual Registrations - Comp'd	960.00									\$960.00
Office Expenses & Supplies			107.44							\$107.44
Phone & Fax			897.99				130.30	94.11	190.00	\$1,312.40
Postage			855.80			147.08		21.05	7.25	\$1,031.18
Professional Fees										\$0.00
Legal & Accounting		75.00		8.00	550.00					\$633.00
Meet Operations	100.00		600.00		400.00	200.00		400.00		\$1,700.00
Newsletter/Top 10 Recorder	416.66		1,249.98		416.66	416.66	416.66	416.66	416.74	\$3,750.02
Open Water Referee						50.00				\$50.00
Registrar	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	\$12,150.00
<b>Total Professional Fees</b>	<b>1,866.66</b>	<b>1,425.00</b>	<b>3,199.98</b>	<b>1,358.00</b>	<b>2,716.66</b>	<b>2,016.66</b>	<b>1,766.66</b>	<b>2,166.66</b>	<b>1,766.74</b>	<b>\$18,283.02</b>
Promotional & Advertising	2,576.20	22.00	3,424.81				40.00	3,068.74	100.00	\$9,231.75
Software			318.58			299.36	154.03	101.10	99.13	\$972.20
Stationery & Printing			5,274.97				348.79		144.46	\$5,768.22
Taxes & Licenses					25.00					\$25.00
Travel	169.50		830.38		166.90	256.66		380.52		\$1,803.96
Website & Web Development		720.00								\$720.00
<b>Total Expenses</b>	<b>\$6,072.36</b>	<b>\$3,460.58</b>	<b>\$15,216.94</b>	<b>\$1,458.00</b>	<b>\$3,157.56</b>	<b>\$19,795.93</b>	<b>\$5,003.62</b>	<b>\$8,394.02</b>	<b>\$3,152.63</b>	<b>\$65,711.64</b>
<b>Net Operating Income</b>	<b>\$18,061.54</b>	<b>\$11,957.77</b>	<b>\$ -10,542.24</b>	<b>\$2,427.70</b>	<b>\$ -462.56</b>	<b>\$ -19,192.93</b>	<b>\$ -1,155.67</b>	<b>\$ -2,887.02</b>	<b>\$ -786.63</b>	<b>\$ -2,580.04</b>
<b>Other Income</b>										
Interest Earned	1.07				2.01	1.02	0.98	1.02	1.02	\$7.12

	JAN 2014	FEB 2014	MAR 2014	APR 2014	MAY 2014	JUN 2014	JUL 2014	AUG 2014	SEP 2014	TOTAL
Miscellaneous Income		0.01					100.00			\$100.01
Total Other Income	\$1.07	\$0.01	\$0.00	\$0.00	\$2.01	\$1.02	\$100.98	\$1.02	\$1.02	\$107.13
Other Expenses										
Miscellaneous Expense			0.01							\$0.01
Total Other Expenses	\$0.00	\$0.00	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01
Net Other Income	\$1.07	\$0.01	\$ -0.01	\$0.00	\$2.01	\$1.02	\$100.98	\$1.02	\$1.02	\$107.12
Net Income	\$18,062.61	\$11,957.78	\$ -10,542.25	\$2,427.70	\$ -460.55	\$ -19,191.91	\$ -1,054.69	\$ -2,886.00	\$ -785.61	\$ -2,472.92

Friday, Oct 03, 2014 12:09:13 PM PDT GMT-7 - Cash Basis