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## Southern Pacific Masters Swimming Profit & Loss

January - March, 2013

| Name                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                               | Jan 2013    | Feb 2013    | Mar 2013     | Total        |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|-------------|-------------|--------------|--------------|
| Registration Revenue \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000 \$0,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Income                        |             |             |              |              |
| Offline Registrations 1,456.00 502.00 1,107.00 \$3,065.00   Offline Registrations Expense Online Registrations 1,036.00 372.00 -813.00 \$-2,221.00   Total Registration Revenue 16,841.00 10,768.00 3,759.00 \$31,074.00   Sanction Revenue 17,261.00 10,898.00 3,759.00 \$31,198.00   Open Water -175.00 50.00 \$-125.00   Pool 100.00 300.00 \$-0.00 \$400.00   Total Sanction Revenue 100.00 \$125.00 \$50.00 \$275.00   Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Gross Profit \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$3,001.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$3,234.70 \$0.00   Competition - Open Water 700.72 \$0.00 \$0.00 \$3,234.70   Total Awards 3,935.42 \$0.00 \$0.00 \$1,474.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Awards Fees                   |             | 110.00      | 92.00        | \$202.00     |
| Offline Registrations Look of the path                                                                                                                                                                                                                                                                                              | Registration Revenue          |             |             |              | \$0.00       |
| Online Registrations 16,841.00 10,768.00 3,465.00 \$31,074.00   Total Registration Revenue 17,261.00 10,898.00 3,759.00 \$31,918.00   Sanction Revenue -175.00 50.00 \$-125.00   Pool 100.00 300.00 \$-125.00   Total Sanction Revenue 100.00 125.00 \$0.00 \$275.00   Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$3,234.70 \$700.72   Competition - Open Water 700.72 \$700.72 \$700.72   Competition - Pool 3,234.70 \$0.00 \$0.00 \$3,935.42   Bank Charges 6.00 3.00 \$10.00 \$12.00   Clinics & Seminars 1,450.00 20.00 \$14.40 \$206.00   Equipment - Purchases 96.00 96.00 \$192.00   Individual Registrations - Comp'd 874.00 \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Offline Registrations         | 1,456.00    | 502.00      | 1,107.00     | \$3,065.00   |
| Total Registration Revenue 17,261.00 10,898.00 3,759.00 \$31,918.00   Sanction Revenue -175.00 50.00 \$-125.00   Pool 100.00 300.00 \$-125.00   Total Sanction Revenue 100.00 125.00 50.00 \$275.00   Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Gross Profit \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$20.00 \$0.00   Competition - Open Water 700.72 \$700.72 \$700.72 \$0.00 \$0.00 \$3,935.42 \$0.00 \$0.00 \$3,935.42 \$0.00 \$0.00 \$3,935.42 \$0.00 \$0.00 \$3,935.42 \$0.00 \$0.00 \$3,935.42 \$0.00 \$0.00 \$3,935.42 \$0.00 \$0.00 \$1,20 \$0.00 \$1,20 \$0.00 \$1,20 \$0.00 \$1,40 \$0.00 \$1,40 \$0.00 \$1,40 \$0.00 \$1,40 \$0.00 \$1,00 \$1,00 \$0.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Offline Registrations Expense | -1,036.00   | -372.00     | -813.00      | \$ -2,221.00 |
| Sanction Revenue -175.00 50.00 \$-125.00   Pool 100.00 300.00 \$-125.00   Total Sanction Revenue 100.00 125.00 50.00 \$275.00   Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Gross Profit \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$32,395.00   Competition - Open Water 700.72 \$0.00 \$0.00 \$32,395.00   Competition - Pool 3,234.70 \$0.00 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,234.70   Clinics & Seminars 6.00 3.00 \$0.00 \$12.00   Clinics & Seminars 86.00 3.00 \$192.00   Equipment - Purchases 96.00 96.00 \$206.00   Equipment - Storage 874.00 96.00 \$192.00   Individual Registrations - Comp'd 87                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Online Registrations          | 16,841.00   | 10,768.00   | 3,465.00     | \$31,074.00  |
| Open Water Pool 100.00 300.00 \$-125.00   Pool 100.00 300.00 \$400.00   Total Sanction Revenue 100.00 \$125.00 50.00 \$275.00   Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Gross Profit \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$2,000   Competition - Open Water 700.72 \$700.72 \$700.72   Competition - Pool 3,234.70 \$3,234.70 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,935.42   Bank Charges 6.00 3.00 3.00 \$12.00   Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 96.00 96.00 \$192.00   Individual Registrations - Comp'd 874.00 96.00 \$192.00   Individual Registrations - Comp'd 874.00 20.00 \$500.00   Professional Fees \$100.00 20.00 <th>Total Registration Revenue</th> <th>17,261.00</th> <th>10,898.00</th> <th>3,759.00</th> <th>\$31,918.00</th>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Total Registration Revenue    | 17,261.00   | 10,898.00   | 3,759.00     | \$31,918.00  |
| Pool 100.00 300.00 \$400.00   Total Sanction Revenue 100.00 125.00 50.00 \$275.00   Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Gross Profit \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$30.00 \$700.72   Competition - Open Water 700.72 \$700.72 \$700.72 \$700.72   Competition - Pool 3,234.70 \$3,234.70 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,935.42   Bank Charges 6.00 3.00 3.00 \$12.00   Clinics & Seminars 1,450.00 24.00 \$1,470.00   Equipment - Purchases 96.00 96.00 \$200.00   Equipment - Storage 96.00 96.00 \$874.00   Office Expenses & Supplies 7.00 13.06 \$20.00   Professional Fees 100.00 200.00 \$500.00   Meet Operations 1,671.00 <th>Sanction Revenue</th> <th></th> <th></th> <th></th> <th>\$0.00</th>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Sanction Revenue              |             |             |              | \$0.00       |
| Total Income 100.00 125.00 50.00 \$275.00   Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Gross Profit \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0.00 \$0.00 \$0.00   Competition - Open Water 700.72 \$700.72 \$700.72   Competition - Pool 3,234.70 \$3,234.70 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,935.42   Bank Charges 6.00 3.00 3.00 \$12.00   Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 206.00 \$26.00 \$192.00   Equipment - Storage 96.00 96.00 \$192.00   Individual Registrations - Comp'd 874.00 \$874.00 \$874.00   Office Expenses & Supplies 7.00 200.00 \$500.00   Professional Fees \$0.00 \$0.00 \$0.00   Meet Operations 100.00 200.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Open Water                    |             | -175.00     | 50.00        | \$ -125.00   |
| Total Income \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Gross Profit \$17,361.00 \$11,133.00 \$3,901.00 \$32,395.00   Expenses Awards \$0,00   Competition - Open Water 700.72 \$700.72   Competition - Pool 3,234.70 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,935.42   Bank Charges 6.00 3.00 3.00 \$12.00   Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 206.00 \$206.00 \$206.00   Equipment - Storage 96.00 96.00 \$192.00   Individual Registrations - Comp'd 874.00 \$874.00 \$874.00 \$874.00   Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 \$0.00 \$50.00   Meet Operations 100.00 200.00 200.00 \$50.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,24                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Pool                          | 100.00      | 300.00      |              | \$400.00     |
| Stationary   Sta                                                                                                                                                                                                                                                        | Total Sanction Revenue        | 100.00      | 125.00      | 50.00        | \$275.00     |
| Expenses   Awards   \$0.00   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$3,935.42   \$0.00   \$0.00   \$0.00   \$1,000   \$1,000   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00   \$0.00 | Total Income                  | \$17,361.00 | \$11,133.00 | \$3,901.00   | \$32,395.00  |
| Awards \$0.00   Competition - Open Water 700.72 \$700.72   Competition - Pool 3,234.70 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,935.42   Bank Charges 6.00 3.00 3.00 \$12.00   Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 206.00 \$206.00 \$206.00   Equipment - Storage 96.00 96.00 \$192.00   Individual Registrations - Comp'd 874.00 96.00 \$192.00   Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees 100.00 200.00 \$500.00   Meet Operations 100.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 4,666 \$6,120.98   Promotional & Advertising 50.00 \$50.00 <th< th=""><th>Gross Profit</th><th>\$17,361.00</th><th>\$11,133.00</th><th>\$3,901.00</th><th>\$32,395.00</th></th<>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Gross Profit                  | \$17,361.00 | \$11,133.00 | \$3,901.00   | \$32,395.00  |
| Competition - Open Water Competition - Pool 700.72 3,234.70 \$700.72 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3.00 \$3,935.42   Bank Charges 6.00 0.00 \$20.00 \$1,200   Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 206.00 \$206.00   Equipment - Storage 96.00 96.00 \$206.00   Individual Registrations - Comp'd Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00   Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 1,966.66 \$6,120.98   Promotional & Advertising Stationery & Printing 50.00 \$50.00   Stationery & Printing 50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income Interest Earned 1.00 \$1.01 \$95.00 \$195.00   Miscellaneous Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Expenses                      |             |             |              |              |
| Competition - Pool 3,234.70 \$3,234.70   Total Awards 3,935.42 0.00 0.00 \$3,935.42   Bank Charges 6.00 3.00 3.00 \$12.00   Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 206.00 \$206.00 \$206.00   Equipment - Storage 96.00 96.00 \$874.00   Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 \$0.00 \$500.00   Meet Operations 100.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 50.00 \$50.00 \$50.00   Stationery & Printing 50.00 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                               |             |             |              | *            |
| Total Awards 3,935.42 0.00 0.00 \$3,935.42   Bank Charges 6.00 3.00 3.00 \$12.00   Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 206.00 \$206.00 \$206.00   Equipment - Storage 96.00 96.00 \$874.00   Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 200.00 \$500.00   Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 50.00 \$2,615.00 \$26,15.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | -                             |             |             |              |              |
| Bank Charges                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Competition - Pool            | 3,234.70    |             |              | \$3,234.70   |
| Clinics & Seminars 1,450.00 24.00 \$1,474.00   Equipment - Purchases 206.00 \$206.00 \$206.00   Equipment - Storage 96.00 96.00 \$192.00   Individual Registrations - Comp'd Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 \$00.00 \$200.00 \$500.00   Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$50.00 \$50.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other In                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Total Awards                  | 3,935.42    | 0.00        | 0.00         | \$3,935.42   |
| Equipment - Purchases 206.00 \$206.00   Equipment - Storage 96.00 96.00 \$192.00   Individual Registrations - Comp'd Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 \$00.00 \$500.00   Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00 \$50.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income </th <th>Bank Charges</th> <th>6.00</th> <th>3.00</th> <th>3.00</th> <th>\$12.00</th>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Bank Charges                  | 6.00        | 3.00        | 3.00         | \$12.00      |
| Equipment - Storage 96.00 96.00 \$192.00   Individual Registrations - Comp'd 874.00 \$874.00 \$874.00   Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 \$0.00 \$50.00   Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00 \$50.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 100.00 95.00 \$195.00   Total Other                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                               |             | 1,450.00    | 24.00        | \$1,474.00   |
| Individual Registrations - Comp'd 874.00 \$874.00   Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 \$60.00 \$500.00   Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00 \$50.00   Stationery & Printing 50.00 \$50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other In                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Equipment - Purchases         |             |             | 206.00       | \$206.00     |
| Office Expenses & Supplies 7.00 13.06 \$20.06   Professional Fees \$0.00 \$0.00 \$500.00   Meet Operations 100.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00 \$2,615.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                               |             | 96.00       | 96.00        |              |
| Professional Fees \$0.00   Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00   Stationery & Printing 50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                               |             |             |              |              |
| Meet Operations 100.00 200.00 200.00 \$500.00   Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00 \$50.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                               | 7.00        |             | 13.06        |              |
| Newsletter/Top 10 Recorder 416.66 416.66 416.66 \$1,249.98   Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00 \$50.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                               |             |             |              |              |
| Registrar 1,671.00 1,350.00 1,350.00 \$4,371.00   Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00   Stationery & Printing 50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | -                             |             |             |              |              |
| Total Professional Fees 2,187.66 1,966.66 \$6,120.98   Promotional & Advertising 2,615.00 \$2,615.00 \$50.00   Stationery & Printing 50.00 \$50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                               |             |             |              |              |
| Promotional & Advertising Stationery & Printing 50.00 \$2,615.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                               |             |             |              |              |
| Stationery & Printing 50.00 \$50.00   Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Total Professional Fees       | 2,187.66    | 1,966.66    | 1,966.66     | \$6,120.98   |
| Travel 116.30 431.57 145.66 \$693.53   Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | · ·                           |             |             | 2,615.00     |              |
| Total Expenses \$7,176.38 \$3,947.23 \$5,069.38 \$16,192.99   Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income Interest Earned 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | _                             |             |             |              |              |
| Net Operating Income \$10,184.62 \$7,185.77 \$-1,168.38 \$16,202.01   Other Income<br>Interest Earned 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                               | 116.30      | 431.57      | 145.66       | \$693.53     |
| Other Income   Interest Earned 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Total Expenses                | \$7,176.38  | \$3,947.23  | \$5,069.38   | \$16,192.99  |
| Interest Earned 1.00 1.01 1.18 \$3.19   Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Net Operating Income          | \$10,184.62 | \$7,185.77  | \$ -1,168.38 | \$16,202.01  |
| Miscellaneous Income 100.00 95.00 \$195.00   Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Other Income                  |             |             |              |              |
| Total Other Income \$1.00 \$101.01 \$96.18 \$198.19   Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Interest Earned               | 1.00        | 1.01        | 1.18         | \$3.19       |
| Net Other Income \$1.00 \$101.01 \$96.18 \$198.19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Miscellaneous Income          |             | 100.00      | 95.00        | \$195.00     |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Total Other Income            | \$1.00      | \$101.01    | \$96.18      | \$198.19     |
| Net Income \$10.185.62 \$7.286.78 \$ -1.072.20 \$16.400.20                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Net Other Income              | \$1.00      | \$101.01    | \$96.18      | \$198.19     |
| <u> </u>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Net Income                    | \$10,185.62 | \$7,286.78  | \$ -1,072.20 | \$16,400.20  |

Monday, Apr 15, 2013 09:20:29 AM PDT GMT-7 - Cash Basis