## Southern Pacific Masters Swimming
### Profit & Loss
#### January - November, 2012

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<tbody>
<tr>
<td><strong>Total Registration Revenue</strong></td>
<td>47,497.00</td>
<td>35,190.00</td>
<td>14,855.00</td>
<td>12,417.00</td>
<td>9,790.00</td>
<td>6,100.00</td>
<td>6,213.20</td>
<td>13,824.00</td>
<td>-3,876.00</td>
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<td>135,575.91</td>
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</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>47,497.00</td>
<td>35,190.00</td>
<td>14,855.00</td>
<td>12,417.00</td>
<td>9,790.00</td>
<td>6,100.00</td>
<td>6,213.20</td>
<td>13,824.00</td>
<td>-3,876.00</td>
<td>0.00</td>
<td>0.00</td>
<td>178,952.30</td>
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<tr>
<td><strong>Gross Profit</strong></td>
<td>47,497.00</td>
<td>35,190.00</td>
<td>14,855.00</td>
<td>12,417.00</td>
<td>9,790.00</td>
<td>6,100.00</td>
<td>6,213.20</td>
<td>13,824.00</td>
<td>-3,876.00</td>
<td>0.00</td>
<td>0.00</td>
<td>178,952.30</td>
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<tr>
<td><strong>Expenses</strong></td>
<td>39,392.30</td>
<td>27,232.14</td>
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<td>13,718.07</td>
<td>9,504.28</td>
<td>10,419.51</td>
<td>8,886.14</td>
<td>13,733.34</td>
<td>7,520.14</td>
<td>683.85</td>
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<td>179,636.15</td>
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<td><strong>Net Operating Income</strong></td>
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<td>1,699.93</td>
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<td>4,303.96</td>
<td>699.15</td>
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<td><strong>Other Income</strong></td>
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<td>0.94</td>
<td>1.04</td>
<td>1.08</td>
<td>1.08</td>
<td>1.04</td>
<td>1.00</td>
<td>0.98</td>
<td>0.95</td>
<td>0.98</td>
<td>0.92</td>
<td>10.98</td>
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<tr>
<td><strong>Total</strong></td>
<td>8,105.67</td>
<td>8,012.80</td>
<td>11,708.61</td>
<td>1,700.00</td>
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<td>798.13</td>
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<td>10.98</td>
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</table>

### Income
- **Awards Fees**
- **Registration Revenue**
- **Club Registration Revenue**
- **Donations - LMSC**
- **Individual Registration Revenue**

### Expenses
- **Awards**
  - **Awards - Annual**
  - **Awards - Competition**
- **Bank Charges**
- **Clinics & Seminars**
- **Convention Advances**
- **Convention Registration**
- **Entry Fees - Comp’d**
- **Equipment - Purchases**
- **Equipment - Storage**
- **Individual Registrations Comp’d**
- **Individual Registrations**
- **Office Expenses & Supplies**
- **Phone & Fax**
- **Postage**
- **Professional Fees**
- **Legal**
- **Most Operations**
- **Newsletters**
- **Open Water Coordinator**
- **Open Water Referee**
- **Registrar**
- **Top 10/Recorder**
- **Promotional & Advertising**
- **Registration Expense**
- **Club Registration Expense**
- **Donations - IHOF**
- **Donations - USMS**
- **Individual Registration Expense**
- **Individual Registrations Comp’d**
- **Software**
- **Stationery & Printing**
- **Travel**

### Other Income
- **Interest Earned**

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<tbody>
<tr>
<td>Miscellaneous Income</td>
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<td>$42.04</td>
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<td>$1.08</td>
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<td>$112.98</td>
<td>$345.95</td>
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<tr>
<td>Miscellaneous Expense</td>
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Monday, Dec 17, 2012 07:52:52 AM PST GMT-8 - Cash Basis