

SPMA
Budget vs. Actuals: Budget - FY12 P&L
 January - December 2012

| | Total | | | |
|--|---------------------|---------------------|--------------------|------------------|
| | Actual | Budget | Remaining | % Remaining |
| Income | | | | |
| Awards Fees | 3,559.70 | 4,850.00 | 1,290.30 | 26.60412% |
| Registration Revenue | | | | |
| Club Registration Revenue | 720.00 | 3,520.00 | 2,800.00 | 79.54545% |
| Donations - LMSC | 983.00 | 577.00 | -406.00 | -70.36395% |
| Individual Registration Revenue | 139,483.00 | 193,600.00 | 54,117.00 | 27.953% |
| Total Registration Revenue | 141,186.00 | 197,697.00 | 56,511.00 | 28.58465% |
| Sanction Revenue | | | | |
| Open Water | 1,000.00 | 1,450.00 | 450.00 | 31.03448% |
| Pool | 600.00 | 1,650.00 | 1,050.00 | 63.63636% |
| Total Sanction Revenue | 1,600.00 | 3,100.00 | 1,500.00 | 48.3871% |
| Total Income | \$146,345.70 | \$205,647.00 | \$59,301.30 | 28.83645% |
| Expenses | | | | |
| Awards | | | | |
| Awards - Annual | 48.26 | 300.00 | 251.74 | 83.91333% |
| Awards - Competition | 5,144.80 | 5,802.00 | 657.20 | 11.32713% |
| Total Awards | 5,193.06 | 6,102.00 | 908.94 | 14.89577% |
| Bank Charges | 24.00 | | -24.00 | |
| Clinics & Seminars | 540.98 | 5,244.00 | 4,703.02 | 89.68383% |
| Convention Advance | 11,904.00 | 11,000.00 | -904.00 | -8.21818% |
| Convention Registration | 1,920.00 | 1,920.00 | 0.00 | 0.00% |
| Entry Fees - Comp'd | 578.00 | 314.00 | -264.00 | -84.07643% |
| Equipment | 357.28 | 1,100.00 | 742.72 | 67.52% |
| Individual Registrations - Comp'd | 836.00 | 572.00 | -264.00 | -46.15385% |
| Office Expenses & Supplies | 90.09 | 100.00 | 9.91 | 9.91% |
| Phone & Fax | 51.77 | 701.00 | 649.23 | 92.61484% |
| Postage | 764.08 | 3,000.00 | 2,235.92 | 74.53067% |
| Professional Fees | | | | |
| Legal | 84.00 | 672.00 | 588.00 | 87.50% |
| Meet Operations | 2,100.00 | 4,800.00 | 2,700.00 | 56.25% |
| Newsletter | 600.00 | 1,200.00 | 600.00 | 50.00% |
| Registrar | 8,050.00 | 13,800.00 | 5,750.00 | 41.66667% |
| Top 10/Recorder | 2,275.00 | 3,900.00 | 1,625.00 | 41.66667% |
| Total Professional Fees | 13,109.00 | 24,372.00 | 11,263.00 | 46.21287% |
| Promotional & Advertising | 4,278.45 | 7,500.00 | 3,221.55 | 42.954% |
| Registration Expense | | | | |
| Club Registration Expense | 510.00 | 2,640.00 | 2,130.00 | 80.68182% |
| Donations - ISHOF | 420.50 | | -420.50 | |
| Donations - USMS | 1,505.50 | | -1,505.50 | |
| Individual Registration Expense | 96,872.50 | 136,400.00 | 39,527.50 | 28.97911% |
| Total Registration Expense | 99,308.50 | 139,040.00 | 39,731.50 | 28.57559% |
| Stationery & Printing | 1,029.62 | 1,596.00 | 566.38 | 35.48747% |

| | Total | | | |
|-----------------------------|---------------------|---------------------|---------------------|-------------------|
| | Actual | Budget | Remaining | % Remaining |
| Travel | 490.26 | | -490.26 | |
| Total Expenses | \$140,475.09 | \$202,561.00 | \$62,085.91 | 30.65048% |
| Net Operating Income | \$5,870.61 | \$3,086.00 | \$ -2,784.61 | -90.23364% |
| Other Income | | | | |
| Interest Earned | 7.15 | 40.00 | 32.85 | 82.125% |
| Miscellaneous Income | 78.00 | | -78.00 | |
| Total Other Income | \$85.15 | \$40.00 | \$ -45.15 | -112.875% |
| Other Expenses | | | | |
| Miscellaneous Expense | 149.00 | | -149.00 | |
| Total Other Expenses | \$149.00 | \$0.00 | \$ -149.00 | 0.00% |
| Net Other Income | \$ -63.85 | \$40.00 | \$103.85 | 259.625% |
| Net Income | \$5,806.76 | \$3,126.00 | \$ -2,680.76 | -85.75688% |

Monday, Aug 06, 2012 08:32:12 AM GMT-7 - Cash Basis