

SPMA
Budget vs. Actuals: Budget - FY12 P&L
 January - June, 2012

	Total		
	Actual	Budget	over Budget
Income			
Awards Fees	3,459.70	4,850.00	-1,390.30
Registration Revenue			
Club Registration Revenue	640.00	3,520.00	-2,880.00
Donations - LMSC	901.00	577.00	324.00
Individual Registration Revenue	126,057.00	193,600.00	-67,543.00
Total Registration Revenue	127,598.00	197,697.00	-70,099.00
Sanction Revenue			
Open Water	525.00	1,450.00	-925.00
Pool	550.00	1,650.00	-1,100.00
Total Sanction Revenue	1,075.00	3,100.00	-2,025.00
Total Income	\$132,132.70	\$205,647.00	\$ -73,514.30
Expenses			
Awards			
Awards - Annual	48.26	300.00	-251.74
Awards - Competition	3,374.40	5,802.00	-2,427.60
Total Awards	3,422.66	6,102.00	-2,679.34
Bank Charges	12.00		12.00
Clinics & Seminars	540.98	5,244.00	-4,703.02
Convention Advance		11,000.00	-11,000.00
Convention Registration		1,920.00	-1,920.00
Entry Fees - Comp'd	578.00	314.00	264.00
Equipment	303.42	1,100.00	-796.58
Individual Registrations - Comp'd	836.00	572.00	264.00
Office Expenses & Supplies	90.09	100.00	-9.91
Phone & Fax	51.77	701.00	-649.23
Postage	764.08	3,000.00	-2,235.92
Professional Fees			
Legal	84.00	672.00	-588.00
Meet Operations	1,925.00	4,800.00	-2,875.00
Newsletter	600.00	1,200.00	-600.00
Registrar	6,900.00	13,800.00	-6,900.00
Top 10/Recorder	1,950.00	3,900.00	-1,950.00
Total Professional Fees	11,459.00	24,372.00	-12,913.00
Promotional & Advertising	4,278.45	7,500.00	-3,221.55
Registration Expense			
Club Registration Expense	450.00	2,640.00	-2,190.00
Donations - ISHOF	360.50		360.50
Donations - USMS	1,405.50		1,405.50
Individual Registration Expense	87,534.00	136,400.00	-48,866.00
Total Registration Expense	89,750.00	139,040.00	-49,290.00
Stationery & Printing	900.84	1,596.00	-695.16

	Total		
	Actual	Budget	over Budget
Travel	426.46		426.46
Total Expenses	\$113,413.75	\$202,561.00	\$ -89,147.25
Net Operating Income	\$18,718.95	\$3,086.00	\$15,632.95
Other Income			
Interest Earned	6.15	40.00	-33.85
Miscellaneous Income	78.00		78.00
Total Other Income	\$84.15	\$40.00	\$44.15
Other Expenses			
Miscellaneous Expense	65.00		65.00
Total Other Expenses	\$65.00	\$0.00	\$65.00
Net Other Income	\$19.15	\$40.00	\$ -20.85
Net Income	\$18,738.10	\$3,126.00	\$15,612.10

Wednesday, Jul 18, 2012 01:44:37 PM GMT-7 - Cash Basis